

Practice / Client:	Email:
Contact:	Phone:
Address:	VAT number:
Postcode:	Date / signature:

PRODUCT	TRADE PRICE ex VAT	RRP ex VAT	RRP inc 20% VAT	YOUR MARGIN on RRP	PACK A starter	PACK B pro
Bottles 85 TABS						
Screaming Polar Bear	£9.38	£13.33	£15.99	29.6%	6	12
So Black, So White	£9.38	£13.33	£15.99	29.6%	6	12
Dr. Shaman	£9.38	£13.33	£15.99	29.6%	6	12
Wake-up Call	£9.38	£13.33	£15.99	29.6%	6	12
Toothmonster Bubblegum	£9.38	£13.33	£15.99	29.6%	6 +6 free	12 +6 free
Prof. Dr. Shaman	£12.50	£17.49	£20.99	28.5%	—	—
Mouthwash Boombastic	£10.00	£14.16	£16.99	29.4%	6	12
Toothmonster Kids Mango, Postbiotic	£10.00	£14.16	£16.99	29.4%	—	—
Refill Bags 62 TABS						
Screaming Polar Bear	£6.82	£9.92	£11.90	31.3%	—	—
So Black, So White	£6.82	£9.92	£11.90	31.3%	—	—
Dr. Shaman	£6.82	£9.92	£11.90	31.3%	—	—
Wake-up Call	£6.82	£9.92	£11.90	31.3%	—	—
Toothmonster Bubblegum	£6.82	£9.92	£11.90	31.3%	—	—
Prof. Dr. Shaman	£9.07	£12.91	£15.49	29.7%	—	—
Mouthwash Boombastic	£7.19	£10.41	£12.49	30.9%	—	—
Sets, Accessories & Travel						
Smile High Travel Giftset (tabs + brush)	£11.82	£16.58	£19.90	28.7%	Not available at present	
Tongue Scraper (scraper + bag)	£15.63	£21.66	£25.99	27.8%	6	6
Mini Bottles 6 TABS						
Screaming Polar Bear	£1.88	£3.33	£3.99	43.5%	6	12
So Black, So White	£1.88	£3.33	£3.99	43.5%	6	12
Dr. Shaman	£1.88	£3.33	£3.99	43.5%	6	12
Wake-up Call	£1.88	£3.33	£3.99	43.5%	6	12
Toothmonster Bubblegum	£1.88	£3.33	£3.99	43.5%	6	12 +6 free
Prof. Dr. Shaman	£1.88	£3.33	£3.99	43.5%	—	—
Mouthwash Boombastic	£1.88	£3.33	£3.99	43.5%	6	12

Opening order options

OPTION A	
Starter Pack	
Practice pays, ex VAT	£502.86
Retail value at RRP, inc VAT	£977.16
Retail value, ex VAT	£814.30
Practice gross profit, ex VAT	£311.44 (38.2%)

OPTION B	
Professional Pack	
Practice pays, ex VAT	£911.94
Retail value at RRP, inc VAT	£1,726.38
Retail value, ex VAT	£1,438.65
Practice gross profit, ex VAT	£526.71 (36.6%)

Notes and terms

1. RRP is set at £1.00 above the published Natch retail price on every line.
2. All trade prices are ex VAT. UK VAT is charged at 20% on invoice.
3. RRP is a recommendation only. Practices are free to set their own retail price.
4. Pack A and Pack B quantities include the free stock shown; free units carry no trade cost but full retail value.
5. Pack pricing includes counter display and patient info cards.
6. Toothmonster Kids Mango (Postbiotic) is priced in line with Mouthwash Boombastic and is not included in the Pack A or Pack B quantities.
7. The Smile High Travel Giftset is out of stock at Natch and is listed for reference only.
8. Prices held for 90 days from the date of issue, subject to Natch Labs supply pricing and exchange movement.